Professional Solicitor Campaign Detail

Professional Solicitor

Name: FACTER DIRECT, LTD.

Address: 11500 W. OLYMPIC BLVD, SUITE #540

LOS ANGELES CA

90064-

Phone: (310) 788-9000

Fax:

FEIN #: 95-3810590

Charitable Organization

Name: HERITAGE FOUNDATION (THE)

Address: 214 MASSACHUSETTS AVENUE N.E.

WASHINGTON DC

20002-

Phone: (202) 546-4400 **Fax:** (202) 543-4203

FEIN#: 23-7327730

Campaign ID: 79-163-9

Type of Solicitation: TELEMARKETING

File Date: 4/3/2007

Percentage of Funds - Charitable Organization: 15.00% **Percentage of Funds - Professional Solicitor:** 83.00%

| Revenues | | Expenses | |
|---------------|--------------|--------------------------------------|--------------|
| Telemarketing | \$662,812 | Salaries | \$287,786.00 |
| Direct Mail | \$0.00 | Other Expenses | \$275,582.00 |
| Door-to-Door | \$0.00 | Total Expenses | \$563,368.00 |
| Thrift Stores | \$0.00 | | |
| Internet | \$0.00 | Charitable Org. Paid or Received: | \$99,444.00 |
| Other Revenue | \$0.00 | | |
| Total Revenue | \$662,812.00 | Deficit/Excess: | \$0.00 |

Posted On: Thursday, August 23, 2007